

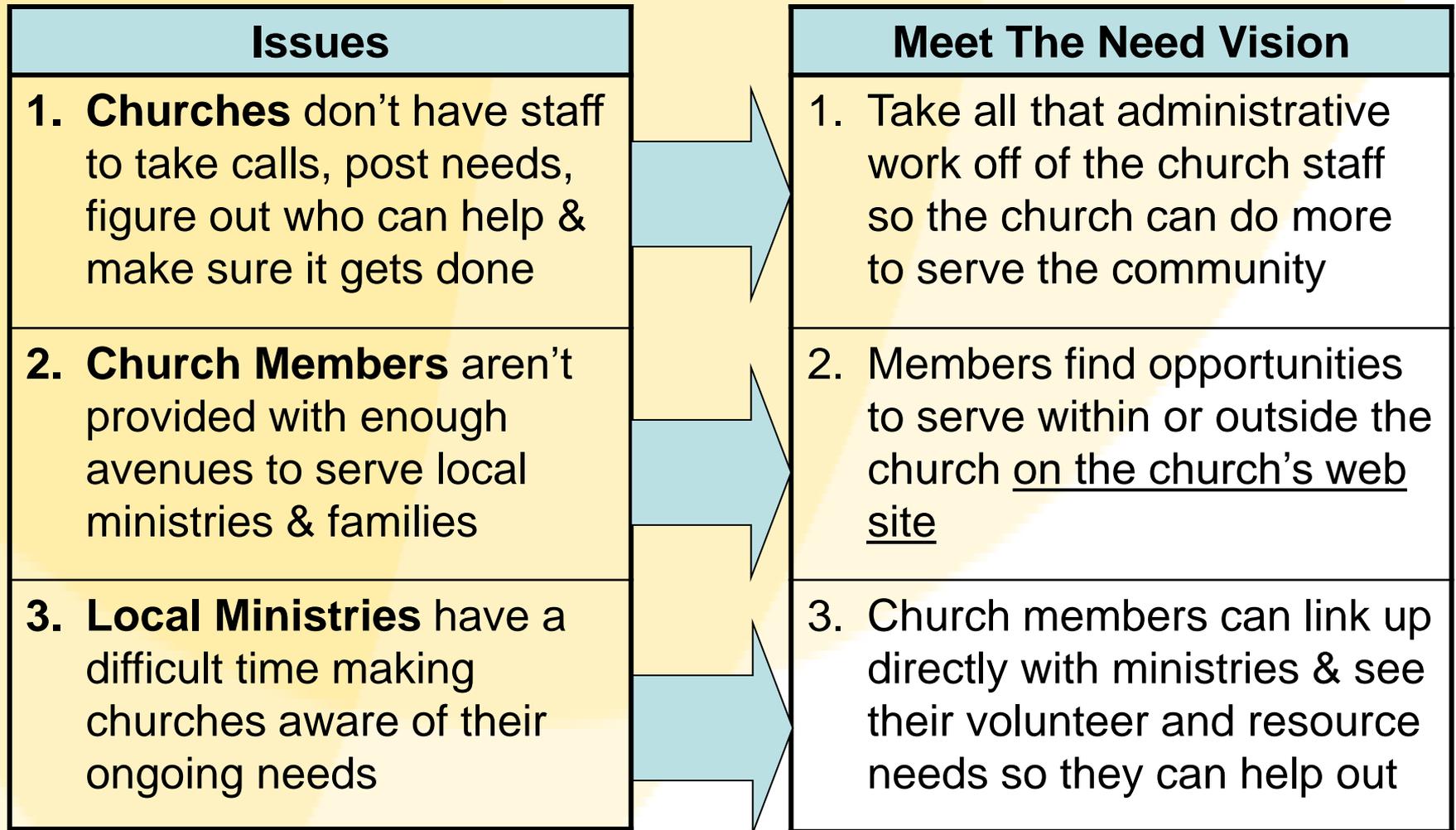
Meet The Need Ministries, Inc.

Discussion Document



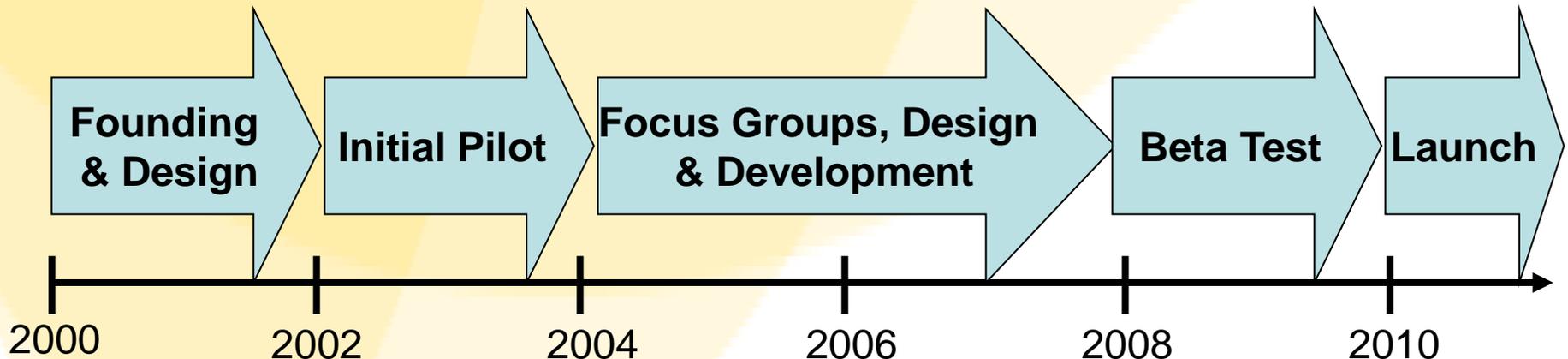
Meet the Need™
Letting your light shine

Vision



Meet The Need Background

- The Founder was a management consultant to Fortune 500 companies designing strategic, process and technology solutions
- In 2000, while struggling to find opportunities to “give back”, God showed him how that same business technology could connect churches and ministries to do more to help those in need
 - ...because the Christian community can offer more than just help, but also the hope found in Jesus Christ



Before and After...

Before Meet The Need



A single mom needs help



Local ministries need help but lack means to communicate needs to churches



Church members could help but aren't shown the opportunities to serve by their church



Church staff wants to mobilize members to serve, but is too busy to plan events and manage requests from agencies and families

With Meet The Need



Families have needs posted by church, ministry or MTN's call center



Local ministries post volunteer and resource needs on MTN

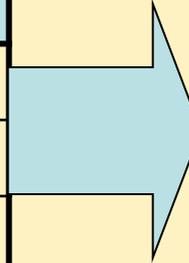


Members and "Teams" search on **their church's own web site** for needs on MTN

Churches post needs and view all outreach activities by members and "Teams"

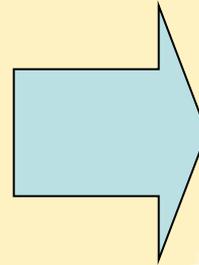
Not a New Program, Just Doing More with Less

Programs Require
1. Effort
2. New responsibilities
3. Commitment



Meet The Need
1. No extra work
2. No shift in responsibilities
3. No commitment to change

So, what is Meet The Need – simply taking local missions from:



- Pen, paper & PostIt Notes
- Phone calls, emails & bulletins
- Labor-intensive (expensive)
- Disconnected, limited outreach
- Slow and unproductive in terms of missed opportunities to serve

- Leverage 21st century technology
- Vastly improve communication of needs
- Take work off of church staff
- Body of Christ connected & mobilized
- Members quickly search and find opportunities to help, on your web site

Need Types

	<p style="text-align: center;">Church or Ministry</p> <p>Internal (Your Volunteers: e.g. Outreach Events)</p> <p>External (Local Ministries: e.g. Food Banks)</p>		<p style="text-align: center;">Families</p> <p>Internal (Your Members)</p> <p>External (Local Families)</p>		<p style="text-align: center;">Missionaries</p> <p>Internal (Your Missions & Missionaries)</p> <p>External (Missions Organizations)</p>	
Posting	Churches post internal needs on Dashboard	Ministries post their own needs	Churches post internal needs on Dashboard	Church posts or refers to MTN/Joy FM Help Line	Churches post internal needs on Dashboard	Missions orgs post their own needs
	Members log in to see internal needs	Members search by skill or by ministry name	Members log in to see internal needs	Members log in to see internal needs	Members log in to see internal needs	Members search by skill or by ministry name

* Blue items require no time or effort on the part of church staff

Volunteering, In-Kind Donations, Events, & Case Management for Churches & Ministries



**Emergency Care
Help Organization**

[HOME](#) [NEED HELP? ▾](#) [DONATE ▾](#) [VOLUNTEER ▾](#) [EVENTS ▾](#) [ABOUT ECHO ▾](#)



NEED HELP?



[LEARN MORE](#)

DONATE ITEMS



[LEARN MORE](#)

VOLUNTEER



[LEARN MORE](#)

FIND US



[MAP](#)

Ministry's Needs Appear on its Own Site



**Emergency Care
Help Organization**

HOME NEED HELP? - DONATE - VOLUNTEER - EVENTS - ABOUT ECHO -

Login

I Want to Help a: Church or Ministry Country: United States
By Providing: PLEASE SELECT (All) Zip Code: 33510 Distance: 50 Miles
Category: PLEASE SELECT (All) Keyword: emergency care help organization EXACT PHRASE
Sub-Category: PLEASE SELECT (All) Date Range: View: Public
SUBMIT

ALL | You are searching: Church or Ministry

Results: 4 Needs within 50 Miles of 33510

SELECT DOWN TO THE SUB-CATEGORY LEVEL TO NARROW YOUR SEARCH RESULTS

Click anywhere on one of the needs below to see details about that need:

	Date Needed	Item Name / Description	Recipient Information	Distance from 33510
 Homelessness	03/05/11 7:30am- 1:30pm	Item Needed: Thrift Store / Warehouse Operations Description: Volunteers needed to work at our monthly Thrift sale from 7:30am to 1:30pm. Will be required to set-up for sale, sort donations, keep everything order... Date Posted: 3/2/11 Volunteers Needed: 5 of 5 Still Needed	Emergency Care Help Organization (ECHO) Bio: The Emergency Care Help Organization (ECHO) provides immediate relief in the forms of food, clothing and household items to residents of Eastern Hillsborough County that have experienced a recent emerg...	Distance: 0 Miles Zipcode: 33510

Same Needs Appear on Local Church Sites



[I'm New](#) | [I'm an Attendee](#) | [Archives](#) | [News & Events](#) | [About](#) | [LIVE](#)

[Login](#)

I Want to Help a:

By Providing:

Category:

Sub-Category:

Country:

Zip Code:

Keywords:

Date Range: -

View:

SUBMIT

You are searching: Church or Ministry > Volunteers

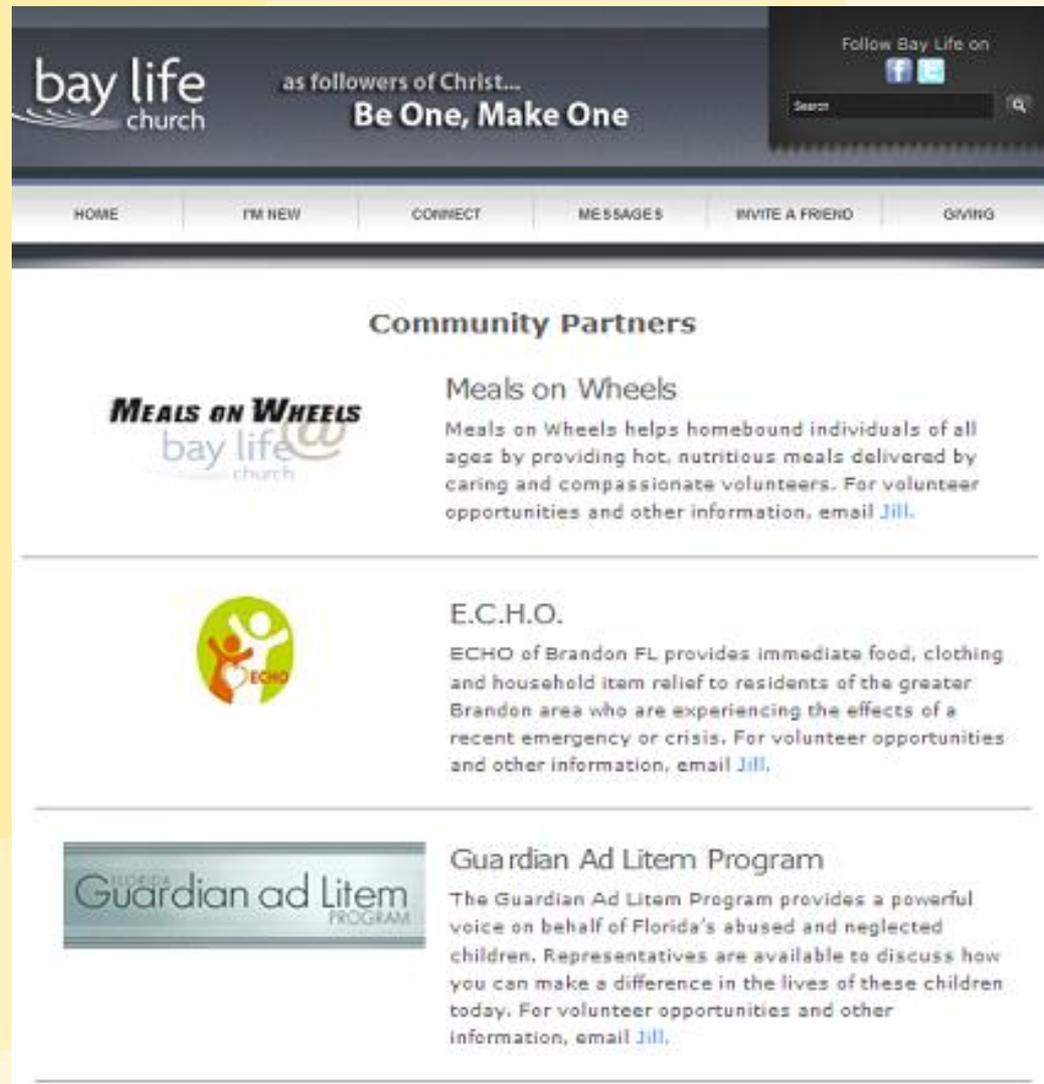
Results: 1 Needs within 20 Miles of 33619

SELECT DOWN TO THE SUB-CATEGORY LEVEL TO NARROW YOUR SEARCH

Click anywhere on one of the needs below to see details about that need

	Date Needed	Item Name / Description	Recipient Information	Distance from 33619
	03/05/11 7:30am-1:30pm	Item Needed: Thrift Store / Warehouse Operations Description: Volunteers needed to work at our monthly Thrift sale from 7:30am to 1:30pm. Will be required to set-up for sale, sort donations, keep everything order... Date Posted: 3/2/11 Volunteers Needed: 5 of 5 Still Needed	Emergency Care Help Organization (ECHO) Bio: The Emergency Care Help Organization (ECHO) provides immediate relief in the forms of food, clothing and household items to residents of Eastern Hillsborough County that have experienced a recent emerg...	Distance: 5 Miles Zipcode: 33510

Churches Highlight Ministry Partners



The screenshot shows the Bay Life Church website. The header includes the logo 'bay life church' with the tagline 'as followers of Christ... Be One, Make One'. There are social media icons for Facebook and Twitter, and a search bar. A navigation menu contains links for HOME, TM NEW, CONNECT, MESSAGES, INVITE A FRIEND, and GIVING.

Community Partners

MEALS ON WHEELS
bay life church

Meals on Wheels
Meals on Wheels helps homebound individuals of all ages by providing hot, nutritious meals delivered by caring and compassionate volunteers. For volunteer opportunities and other information, email [Jill](#).



E.C.H.O.
ECHO of Brandon FL provides immediate food, clothing and household item relief to residents of the greater Brandon area who are experiencing the effects of a recent emergency or crisis. For volunteer opportunities and other information, email [Jill](#).



Guardian Ad Litem Program
The Guardian Ad Litem Program provides a powerful voice on behalf of Florida's abused and neglected children. Representatives are available to discuss how you can make a difference in the lives of these children today. For volunteer opportunities and other information, email [Jill](#).

Members Click to See that Ministry's Needs

bay life church as followers of Christ... **Be One, Make One**

HOME | IM NEW | CONNECT | MESSAGES | INVITE A FRIEND | GIVING

Search Needs | Login

I Want to Help a: PLEASE SELECT (All) Country: United States
By Providing: PLEASE SELECT (All) Zip Code: 33510 Distance: 50 Miles
Category: PLEASE SELECT (All) Keyword: **Emergency Care Help** EXACT PHRASE
Sub-Category: PLEASE SELECT (All) Date Range: View: Public

SUBMIT

You are searching: ALL

Results: 4 Needs within 50 Miles of 33510

SELECT DOWN TO THE SUB-CATEGORY LEVEL TO NARROW YOUR SEARCH RESULTS

Click anywhere on one of the needs below to see details about that need:

	Date Needed	Item Name / Description	Recipient Information	Distance from 33510
	03/05/11 7:30am-1:30pm	Item Needed: Thrift Store / Warehouse Operations Description: Volunteers needed to work at our monthly Thrift sale from 7:30am to 1:30pm. Will be required to set-up for sale, sort donations, keep everything order... Date Posted: 3/2/11	Emergency Care Help Organization (ECHO) Bio: The Emergency Care Help Organization (ECHO) provides immediate relief in the forms of food, clothing and household items to residents of Eastern Hillsborough County that have experienced a recent emerg...	Distance: 0 Miles Zipcode: 33510

Organize Outreach Events

Holiday Tent

METROPOLITAN

HOLIDAY T

December

8:45 a.m. - 2:00

This year we are trying something a little different, Van Dyke Church Ministries with all the volunteers they need for the first two shifts.

That means we need 380 Volunteers to serve!

There are 4 shifts 2 are for Parking attendants and 2 are for serving in various areas of the tent. Please click on the link below to register.

Parking Shift - 8:45 to 11:30 [click here](#)

Shift filled Holiday Tent Shift - 8:45 to 11:30 [click here](#)

Parking shift - 11:00 to 2:00 [click here](#)

~~Shift filled Holiday Tent Shift - 11:00 to 2:00~~

The screenshot shows the website for the Central Arkansas Area Command of The Salvation Army. The header includes the organization's logo and navigation links: Home, Locations, Disaster Relief, Who Are We, Calendar, News, Volunteers, and Golf Tournament. A search bar is present with the text "Enter your search terms below and hit the 'go' button". Below the search bar is a "Donate" section with a "donate now" button and a "Email Newsletters" section with a "Subscribe to our email newsletters." button. The main content area features a banner for "THE SALVATION ARMY WELCOMES YOUNG PEOPLE TO ITS SUMMER CAMPS." with a photo of a young boy. Below this is a "Holiday Volunteer Opportunities" section with three cards: "RING A BELL at our RED KETTLE" (listing North Little Rock, Little Rock, Jacksonville, and Saline County), "VOLUNTEER at the ANGEL TREE" (listing McCain Mall and Park Plaza Mall), and "CHRISTMAS Distribution CENTER" (listing Little Rock and NLR). A "Last-Minute Gift Idea" section is also visible at the bottom.

Shared Case Management – Record Family Visits and Post Needs

Our Local Families



DASHBOARD

Families
Scheduled Visit Management
Item Report
Family Report

 Search Our Families
 Search Network / Add Family
Range: All
Visibility: Active
To view and activate newly registered Families select Inactive

Name	Address	Open Needs 	Visit Summary	Status	Action
Jack Smith	123 Main Street Pinellas Park, Florida 33525	Boy's Clothes - Ages 11-14	5 previous visits. Last on 02-01-2012 (9:30 AM), given: Nothing given	Active - Click to Deactivate	Details
Julie Williams	123 Main Street Odessa, FL 12345	No open needs.	No recorded visits.	Active - Click to Deactivate	Details
<div style="border: 1px solid #ccc; padding: 2px; display: inline-block;">Julie Williams</div> Jamie Johnson	343 Main Street Tampa, FL 12345	No open needs.	21 previous visits. Last on 12-23-2011 (9:15 AM), given: Nothing given	Active - Click to Deactivate	Details
Lana Brown	4093 Tampa, FL 12345	No open needs.	No recorded visits.	Active - Click to Deactivate	Details

Note: Meet The Need holds to the high privacy and security standards required by its national ministry members.

Run Multi-Site Charity Drives

Volunteer Access System

Family Search Available Days Available Hours

Family

 John Smith [\(Change\)](#)

Date

02/07/2012 [\(Change\)](#)

Time Slot

9:00 AM - 9:15 AM	<input type="checkbox"/>
9:15 AM - 9:30 AM	<input type="checkbox"/>
9:30 AM - 9:45 AM	<input type="checkbox"/>
9:45 AM - 10:00 AM	<input checked="" type="checkbox"/>
10:00 AM - 10:15 AM	<input type="checkbox"/>
10:15 AM - 10:30 AM	<input type="checkbox"/>
10:30 AM - 10:45 AM	<input type="checkbox"/>
10:45 AM - 11:00 AM	<input type="checkbox"/>

Schedule Visit For John Smith

Date / Time 02/07/2012 9:45 AM

Reasons None [\[Add Reasons\]](#)

Referring To None [\[Add Referrals\]](#)

Items to Be Provided Details Private Notes

Gift Cards

Items / Services to Be Provided

Description

Church Members Connect Directly with Internal Teams and Local Ministries

Hi Brenda,
My Account | Logout

MINISTRY

- Serve
- Nursery
- Elementary
- Middle School
- High School
- Adult
- Missions
- Small Groups
- Worship + Music
- Bookstore
- Cafe
- Sunday Classes

Your Approved Organizations

You can pick which dashboard you want to automatically log in to, by clicking on the "Make Primary" button next to the appropriate organization. Next time you log in, you'll go to that dashboard first.

Countryside Christian Center is your primary organization.

Countryside Christian Center - Active	Switch Dashboard	Remove Link
CCC Holiday of Hope - Active	Make Primary	Remove Link
	Switch Dashboard	

Your Pending Organizations

None.

Add Countryside Christian Center Organization

Select an Organization

Add Ministry or Missionary Organization

Abe Brown Ministries, Inc. - 22 Miles (TAMPA, FL 33605)

Abe Brown Ministries, Inc.
813-247-3285
Chrystal.Hammond@abebrown.org
www.abebrown.org

You are the “Face” to the Community

- Meet The Need is behind the scenes – the community, congregation and volunteers need to know about the Church’s heart for ministry, not ours!
- All Meet The Need can do is facilitate an initial interaction – it’s churches who bring people into a closer relationship with Jesus Christ over time

***Building a new local ministry has a positive impact,
BUT enabling Christians and Christian organizations across the
globe to minister more effectively can have an exponential impact***

The Value of Collaborative Outreach

Uniting Christian Organizations to Serve Those Less Fortunate

- Common, state-of-the-art platform enables all churches and ministries to work together to reach that community for Christ
- Needs are instantly published out to all churches, ministries and individuals within the Meet The Need network

Preventing People from Taking Advantage of Anyone's Generosity

- Comprehensive Shared Case Management System
- Cross-checks entire local database to see if that family has received help (or is scheduled to) from other churches and/or agencies
- Each family is tagged to a single organization
- No needs may be posted for money

Value for Churches

Church “Needs”	Benefits of MTN
Fulfill the Great Commission	Shares the Gospel as Jesus did, through Service
Do More to Impact the Local Community and the World	Takes the Outreach Workload off of Church Staff
Increase Member Service Opportunities	Matches Members with External and Internal Needs
Grow Your Church	Connects Members with Families in the Community
Foster Church Unity	Shared, Common Platform across Organizations

Value for Ministries

Giving Ministries Access to the Church Community

- It's a struggle getting churches on board with your ministry and keeping them informed of your needs, requiring countless calls and e-mails
- However, with MTN, all needs you post are published instantly out to churches and individuals within the Meet The Need network

Building Awareness of Your Ministry within the Local Community

- Most ministries do not have large marketing budgets – Meet The Need becomes a marketing engine for you by publicizing your needs not only to church members, but to anyone else looking to “give back”

Uniting Christian Organizations to Serve Those Less Fortunate

- Using a common, state-of-the-art platform enables all churches and ministries to truly work together to reach that community for Christ
- For example, with Meet The Need you will know what other local organizations have been providing help to a family who walks in your door

Success Stories

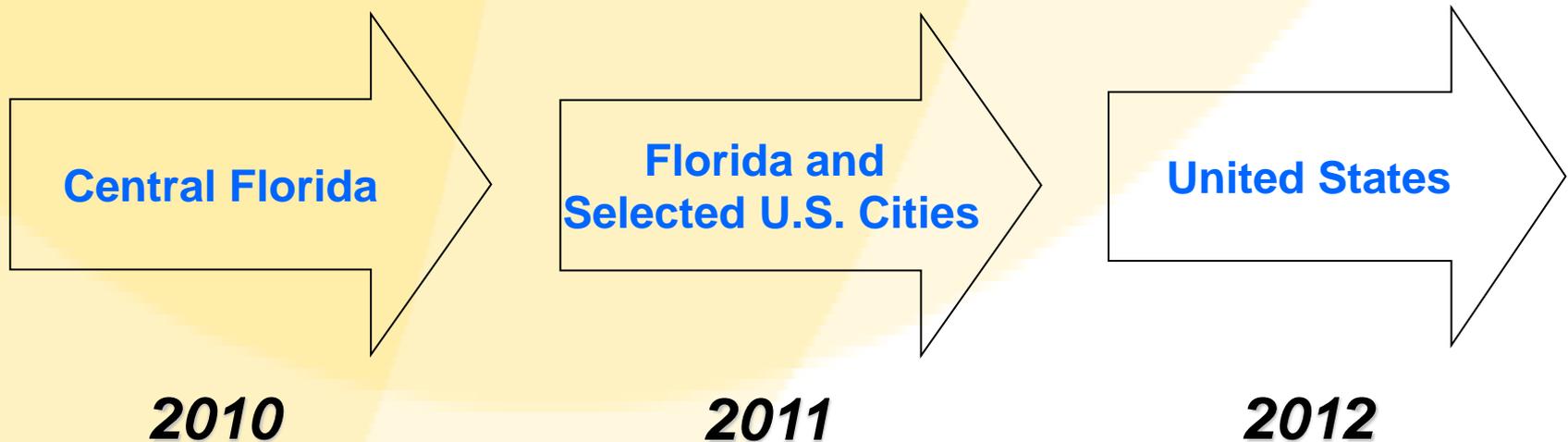
- 3 of the 13 largest churches in the U.S.
- Tampa Bay - The most united body of Christ anywhere in the world
- Replicating the Tampa model in other major cities
- No church or ministry has ever said “no” to MTN
- Behind many large multi-church outreach events
- Enabled the first fully-collaborative toy and food drives
- Strategic partnerships with several national Christian organizations
- Picked up by secular and Christian news outlets

Testimonials

- “Finally, someone has figured this out!”
 - Executive Pastor, The Crossing Church
- “Meet The Need releases the bottleneck at the church staff level...empowers individuals to put their faith into action.”
 - Outreach Director, Van Dyke Church
- “The support provided by Meet The Need was invaluable”
 - Director, Feed the Bay
- “a savings in manpower of roughly \$176,000”
 - President, Metropolitan Ministries

Meet The Need Expansion Plans

To mobilize and equip the Church
to lead millions more to Christ
by following Jesus' example
of meeting those in need exactly where they are.



How it all Works...Next Steps

- Churches & ministries register at www.meettheneed.org & get activated
- You begin using your “Dashboard” to post the “**internal**” needs of your organization, your missionaries and your “members”
- You help get “**external**” needs posted to the MTN network by encouraging ministries you work with to register with MTN and by directing local families to contact MTN’s call center
- You tell your church or ministry that there are local needs to be met (e.g. ministry volunteer opportunities; items needed by families, etc.)
- Your members and Bible Study groups begin searching the new “Outreach” page on your web site for any needs they want to meet
- They complete the delivery of goods/services & confirm donations
- You view and monitor the impact your organization is having on your community on your private “Dashboard”!

What It Costs...

- NOTHING, but we ask that you prayerfully consider donating to Meet The Need to help cover our costs of setting you up
- We are a ministry organized as a 501(c)3 Public Charity, not a business – our heart is for seeing the body of Christ working together to meet the needs of local ministries, families and missionaries in Jesus' name
- We don't want any Christian organization to be precluded from using Meet The Need due to lack of funding

“Through MTN, our church’s DNA is changing to be one where we are the hands and feet of God as a lifestyle, not a program.”

For More Information...

Executive Director

Jim Morgan

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Main Office

(813) 527-0222

info@meettheneed.org

Web Site

www.meettheneed.org