Meet The Need Ministries, Inc.

Discussion Document for

Ministries



Vision

Issues

- Local Ministries have a difficult time making churches aware of their ongoing needs
- 2. Churches don't have staff to take calls, post needs, figure out who can help & make sure it gets done
- 3. Church Members aren't provided with enough avenues to serve local ministries & families

Meet The Need

- Ministries communicate their volunteer and resource needs directly to members of many local churches
- 2. Take all that administrative work off of the church staff so the church can do more to serve the community
- 3. Members find opportunities to serve within or outside the church <u>on web sites of their</u> <u>church or local ministries</u>



Before and After...

Before Meet The Need



A single mom needs help



Church members could help but aren't shown the opportunities to serve by their church



Local ministries need help but lack means to communicate needs to churches



Church staff wants to mobilize members to serve, but is too busy to plan events and manage requests from agencies and families

With Meet The Need







Ministries post and instantly share volunteer and resource needs



Ministries and churches see reports of activities by individuals and "Teams" over any period

Value of Meet The Need for Ministries

Giving Ministries Access to the Church Community

- It's a struggle getting churches on board with your ministry and keeping them informed of your needs, requiring countless calls and e-mails
- However, with MTN, all needs you post are published instantly out to churches and individuals within the Meet The Need network

Building Awareness of Your Ministry within the Local Community

 Most ministries do not have large marketing budgets – Meet The Need becomes a marketing engine for you by publicizing your needs not only to church members, but to anyone else looking to "give back"

Uniting Christian Organizations to Serve Those Less Fortunate

- Using a common, state-of-the-art platform enables all churches and ministries to truly work together to reach that community for Christ
- For example, with Meet The Need you will know what other local organizations have been providing help to a family who walks in your door



Meet The Need Background

- The Founder was a management consultant to companies designing strategic, process and technology solutions
- In 2000, while struggling to find opportunities to "give back", God showed him how that same business technology could connect churches and ministries to do more to help those in need

...because the Christian community can offer more than just help, but also the hope found in Jesus Christ



MTN – Your Volunteering, In-Kind Donation, Event, and Case Management System



Emergency Care Help Organization

HOME NEED HELP? - DONATE - VOLUNTEER - EVENTS - ABOUT ECHO -



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NEED HELP?



ELEARN MORE

DONATE ITEMS



LEARN MORE

VOLUNTEER





FIND US



⊖ MAP

Your Needs Appear on Your Own Site



Same Needs Appear on Local Church Sites

CROSSING	I'm New	I'm an Attendee Archi	ives Ne	ews & Events	About L	LIVE
I Want to Help a: Charles By Provie ng: Volunteer Category: PLEASE S Sub-Category: PLEASE S	rs 📮 Zip Code: 	03/05/2011 03/05/2011 V	CO MILES ANY WORD		Login	ŀ
You are searching: Church or Ministry > Results: 1 Needs within 20 Ministry SELECT DOWN TO THE SUB-CATEGO Click anywhere on one of the needs b	tiles of 33619 ORY LEVEL TO NARROW YOUR	1 2 3 4 6 7 8 9 10 11 13 14 15 16 17 18	5 5 12 19 26		_	
Needed 03/05/11 Iten War 7:30am- 1:30pm to w from requidona orde Date Volu	Item Name / Description m Needed: Thrift Store / rehouse Operations scription: Volunteers needed work at our monthly Thrift sale m 7:30am to 1:30pm. Will be uired to set-up for sale, sort lations, keep everything er te Posted: 3/2/11 lunteers Needed: 5 of 5 Still eded	Recipient Information Emergency Care Help Organi (ECHO) Bio: The Emergency Care Help Orga (ECHO)provides immediate relie forms of food, clothing and ho items to residents of Eastern Hillsborough County that have experienced a recent emerg	zation nization ef in the usehold	Distance from Distance: 5 Mil Zipcode: 3351	les	

Churches Highlight Ministry Partners



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Members Click to See that Ministry's Needs

bay l	ife		vers of Christ Be One, Ma	ke One	Search	۹
HOME		'M NEW	CONNECT	MESSAGES	INVITE A FRIEM	ID GIVING
	_	_				Search Needs Login
	By Provi Cate	Np a: PLEASE SELE(ding: PLEASE SELE(gory: PLEASE SELE(gory: PLEASE SELE(CT (All) Zip Cod CT (All) Keyword CT (All) Date Rang	Emergency Care Help	Distance: 50 Miles	
	4 Needs		Miles of 3351			
			to see details about t			
	Date Needed	Item Nan	ne / Description	Recipient In	formation	Distance from 33510
Momeleasness	03/05/11 7:30am- 1:30pm	vork at our mo 7:30am to 1:30	rations folunteers needed to nthly Thrift sale from pm. Will be required le, sort donations, p order	Emergency Care Help (ECHO) Bio: The Emergency Care H (ECHO)provides immed forms of food, clothing items to residents of Ex County that have expe emerg	elp Organization diate relief in the and household astern Hillsborough	Distance: 0 Miles Zipcode: 33510

Shared Case Management – Record Family Visits and Post Needs

Our Local Families 🕦



amilies Scheduled	/isit Management Item R	eport Family Report			
Search Our Familie	s Search Network / Ad	dd Family Range: All	Visibility: Ac	tive To view and activate Families select Inact	
Name	Address	Open Needs 🔶	Visit Summary	Status	Action
Jack Smith	123 Main Street Pinellas Park, Florida 33525	Boy's Clothes - Ages 11-14	5 previous visits. Last on O2 -01-2012 (9:30 AM), given: Nothing given	Active - Click to Deactivate	Details
Julie Williams	123 Main Street Odessa, FL 12345	No open needs.	No recorded visits.	Active - Click to Deactivate	Details
Julie Williams Jamie Johnson	343 Main Streeet Tampa, FL 12345	No open needs.	21 previous visits. Last on 12-23-2011 (9:15 AM), given: Nothing given	Active - Click to Deactivate	Details
Lana Brown	4093 Tampa, FL 12345	No open needs.	No recorded visits.	Active - Click to Deactivate	Details

Note: Meet The Need holds to the high privacy and security standards required by its national ministry members.

Run Multi-Site Charity Drives

nteer Access System		Schedule Visit For John Smith	×
Family Search 🛛 🗲 Available Do	ays Available Hours	Date / Time 02/07/2012 9:45 AM	
Family		Reasons None 2 [Add Reasons]	
John Smith (Change)	Time Slot 🗢		
	9:00 AM - 9:15 AM	Referring To None Z[Add Referrals]	
Date 02/07/2012 cm	9:15 AM - 9:30 AM	Items to Be Provided Details Private Notes	
02/07/2012 (Change)	9:30 AM - 9:45 AM	Gift Cards Add Item	
	9:45 AM - 10:00 AM	Items / Services to Be Provided	
	10:00 AM - 10:15 AM	Description	
	10:15 AM - 10:30 AM		
	10:30 AM - 10:45 AM		
	10:45 AM - 11:00 AM		

Organize Outreach Events



Post, Share, View, & Edit Needs

Open Needs of Our Organization – 1 to 14 of 14 🕕

Range: All		Show Visiblity: Active 💌 Show	View: A	NI 💌	Show		
Date/Time Needed	Catego ry \$	Description 🗘	# of Vol's/Items	Recipient ¢	Date Added	Status	Action
03/07/11 9:00a.m 12:00p.m.	Other Homeless Services	Come partner with us for a morning or afternoon volunteer opportunity. Some of the volunteer opportunities available include preparing and serving meals in our kitchen, sorting food and clothing donations, entering data and administrative services, cleaning the campus, and playing with our children. Specific duties will be determined upon arrival; however, if you have an interest in a specific department, please let a Volunteer Coordinator know when you arrive. If you are under 18, you mu Location: <i>TAMPA, FL</i>	6 of 10 still needed	Metropolitan Ministries	03/02/11	Active Public	edit detail
03/07/11 1:00p.m 4:00p.m.	Other Homeless Services	Come partner with us for a morning or afternoon volunteer opportunity. Some of the volunteer opportunities available include preparing and serving meals in our kitchen, sorting food and clothing donations, entering data and administrative services, cleaning the campus, and playing with our children. Specific duties will be determined upon arrival; however, if you have an interest in a specific department, please let a Volunteer Coordinator know when you arrive. If you are under 18, you mu Location: TAMPA, FL	11 of 15 still needed	Metropolitan Ministries	03/02/11	Active Public	edit detail



See Who Met Each Need

Need Details

Breonni Sawyer



Pending

03/06/11

Through Organization

Need: Other Homele Description: Come partner with u volunteer opportuniti sorting food and cloti cleaning the campus, upon arrival; howeve Volunteer Coordinato If you are under 13 your parent or gus http://giving.met WHAT HAPPENS You will need to chee in and get placed. If attend one first befo If you still have gues (1) (813) 209-106 Please be sure to we tops). Location; TAMPA, Fi Date Needed; 03/01 Hours Required; 3	Metropolitan Ministries Need: Other Homeless Services Description: Come partner with us for a morning or afternoon volunteer opportunity. Some of the volunteer opportunities available include preparing and serving meals in our kitchen, sorting food and clothing donations, entering data and administrative services, cleaning the campus, and playing with our children. Specific duties will be determined upon arrival; however, if you have an interest in a specific department, please let a Volunteer Coordinator know when you arrive. If you are under 18, you must bring in a Volunteer Application signed by your parent or guardian. The Volunteer Application can be found here http://giving.metromin.org/document.doc?id=5. WHAT HAPPENS NEXT? You will need to check in at the Volunteer Center at 2001 N. Florida Avenue to check in and get placed. If you have NOT attended a volunteer orientation yet, please attend one first before coming in to volunteer. Times and dates are on our website. If you stil have questions, please contact our offices at (813) 209-1237 or '' (813) 209-1067 0. Please be sure to wear closed-toe shoes, long pants and a shirt with sleeves (no tank		becoming homeless in our		hat alleviate suff	fering,
					Edit Need	Response
Name	Phone	Email	# of Vol/Items	Method	Met On	Status
Anthony Bell			1	Through Organization	03/05/11	Pending
Morgan Russell			1	Through Organization	03/02/11	Pending
Luv Thurston			1	Through Organization	03/02/11	Pending

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Updates are Instantly Reflected on the Ministry's Site and Every Church's Web Site

Hi Scott.

OARD

	My Account Le
	FOR METROPOLITAN MINISTRIES
	Church or Ministry > Volunteers > Homelessness > Other Homeless Services
3 1	USA Zip: 33602 (Tampa, FL) [Change Zipcode]
Description:	<pre> Come partner with us for a morning or afternoon volunteer opportunity.</pre>
Date Needed:	03/07/2011 (MM/DD/YYYY) *This need will not appear in Search Results after the date you enter here. If this is a recurring need, we recommend entering a new need for each time period so you'll have a record of who donated each period.
Start Time:	09:00 AM (ex: `09:00 AM`)
End Time:	12:00 PM (ex: `11:00 AM`)
of Volunteers Needed:	10 total, and 6 remain unfilled
User Volunteer Limit:	✓ # 1
Resources/Materials:	×
Display Status:	 Active Inactive
View Status:	Public - Visible on the websites of other organizations.
	C Members Only - Only approved members of your organization may meet this need.
	🏽 Semi-Private - Only visible on your website but visitors may meet this need.

Update Cancel

Church Members Connect Directly with Local Ministries

Hi Brenda, My Account | Logout MINISTRY Serve Nursery Elementary Your Approved Organizations 👔 Middle School High School You can pick which dashboard you want to automatically log in to, by clicking on the "Make Primary" button next to the appriate organization. Adult Next time you log in, you'll go to that dashboard first. Missions Small Groups Countryside Christian Center is your primary organization. Worship + Music Bookstore Switch Dashboard Remove Link Countryside Christian Center - Active Cafe Sunday Classes Make Primary CCC Holiday of Hope - Active Remove Link Switch Dashboard Your Pending Organizations None. Add Countryside Christian Center Organization Select an Organization Join Add Ministry or Missionary Organization Abe Brown Ministries, Inc. - 22 Miles (TAMPA, FL 33605) -Join Search Other Locations Abe Brown Ministries, Inc. 813-247-3285 Chrystal.Hammond@abebrown.org www.mbabrown

How It All Works...

Register at www.meettheneed.org

Search local "offers" and post needs for volunteers or resources for your ministry or for the families you're trying to help

The needs you post are instantly viewable on your web site AND within the web sites of local churches in the Meet The Need network and on www.meettheneed.org

Get contact information for the individuals or groups who have agreed to meet the needs you posted (including which church they came from) on your ministry's private Dashboard

Every time you post new needs, Meet The Need sends automated email notices to all those who have expressed an interest in your ministry!

See a complete history of anyone who has ever supported your ministry



Success Stories

- 3 of the 13 largest churches in the U.S.
- Tampa Bay The most united body of Christ anywhere in the world
- Replicating the Tampa model in other major cities
- No church or ministry has ever said "no" to MTN
- Behind many large multi-church outreach events
- Enabled the first fully-collaborative toy and food drives
- Strategic partnerships with several national Christian organizations
- Picked up by secular and Christian news outlets



Testimonials

- "a savings in manpower of roughly \$176,000"
 - President, Metropolitan Ministries
- "The support provided by Meet The Need was invaluable"
 - Director, Feed the Bay
- "Finally, someone has figured this out!"
 - Executive Pastor, The Crossing Church
- "Meet The Need releases the bottleneck at the church staff level...empowers individuals to put their faith into action."
 - Outreach Director, Van Dyke Church



Meet The Need Expansion Plans

To mobilize and equip the Church to lead millions more to Christ by following Jesus' example of meeting those in need exactly where they are.



What It Costs...

- NOTHING, but we ask that you prayerfully consider donating to Meet The Need to help cover our costs of setting up your ministry
- We are a ministry organized as a 501(c)3 Public Charity, not a business – our heart is for seeing the body of Christ working together to meet the needs of local ministries, families and missionaries in Jesus' name
- We don't want any Christian organization to be precluded from using Meet The Need due to lack of funding

Meet The Need provided "a savings in manpower of roughly \$176,000" and saved "over 290 hours of time spent on the telephone signing up volunteers" during the holidays alone.

President – Metropolitan Ministries



For More Information...

Executive Director

Jim Morgan (813) 230-0189 jmorgan@meettheneed.org

Administration

(813) 527-0222 admin@meettheneed.org

Web Site www.meettheneed.org

